Business Results for the First Three Months of the Fiscal Year Ending December 31, 2014

(January 1, 2014 through March 31, 2014)

(Japan GAAP)

May 13, 2014

This document has been translated from the Japanese original, *Kessan Tanshin* (Flash Report), for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Company name:

Yamaha Motor Co., Ltd.

Stock listing:

Tokyo Stock Exchange the First Section

Code number:

7272

URL:

http://global.yamaha-motor.com/ir/

Representative:

Hiroyuki Yanagi, President, Chief Executive Officer, and Representative Director

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Filing of quarterly securities report (scheduled): May 14, 2014

Beginning of payment of dividends (scheduled):

Supplementary explanatory documents related to the quarterly consolidated financial results: Yes

Briefing on the quarterly consolidated financial results:

Yes (for institutional investors and securities analysts)

1. Consolidated Financial Results for the Three Months Ended March 31, 2014

(January 1, 2014 through March 31, 2014)

(1) Consolidated operating results (cumulative)

(-)	8		,	*% rep	resents growth res	ults. ()	represents negative	e figures.
	Net sales		Operating inc	ome	Ordinary inc	ome	Net incom	ne
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended March 31, 2014	358,692	9.5	22,056	59.0	22,935	71.4	14,725	98.4
Three months ended March 31, 2013	327,576	3.7	13,868	11.6	13,381	(21.3)	7,422	(35.6)

Note: Comprehensive income

Three months ended March 31, 2014: Three months ended March 31, 2013:

¥11,745 million(- 67.1 %) ¥35,749 million (1.5 %)

	Net income per share – basic	Net income per share – diluted
	Yen	Yen
Three months ended March 31, 2014	42.18	42.18
Three months ended March 31, 2013	21.26	—

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio
	Millions of yen	Millions of yen	%
As of March 31, 2014	1,185,250	425,752	32.8
As of December 31, 2013	1,146,591	422,792	33.5

Reference: Shareholders' equity

As of March 31, 2014: As of December 31, 2013: ¥388,824 million ¥383,990 million

2. Dividends

		Annual dividends per share					
Record date	End of first quarter	End of second quarter	End of third quarter	End of fiscal year	Total		
	Yen	Yen	Yen	Yen	Yen		
Fiscal year ended December 31, 2013		10.00	—	16.00	26.00		
Fiscal year ending December 31, 2014	_						
Fiscal year ending December 31, 2014 (forecast)		13.00	_	13.00	26.00		

Note: No revision to the most recently announced dividend forecast for the year ending December 31, 2014 was made.

The year-end dividend for the fiscal year ending December 31, 2014 is calculated with a payout ratio of 20% based on the forecast of consolidated financial results for the fiscal year ending December 31, 2014, as stated below.

3. Forecast of Consolidated Financial Results for the Fiscal Year

Ending December 31, 2014

(January 1, 2014 through December 31, 2014)

							*% repres	sents y	ear-on-year rate.
	Net sales		Operating inc	ome	Ordinary inco	ome	Net income		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending December 31, 2014	1,500,000	6.3	75,000	36.0	77,000	28.1	45,000	2.1	128.89

Note: No revision to the most recently announced consolidated financial figures forecast for the year ending December 31, 2014 was made.

(*Notes)

- (1) Changes in significant subsidiaries during the period (Changes in specified subsidiaries resulting from changes in scope of consolidation): None
- (2) Application of special accounting principles to the quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates and restatement for correction of errors
 - 1) Changes in accounting policies arising from revision of accounting standards: None
 - 2) Changes in accounting policies arising from other factors: None
 - 3) Changes in accounting estimates: None
 - 4) Restatement for correction of errors: None

(4) Number of shares outstanding (Common stock)

1) Number of shares outstanding at the end of the period, including treasury stock	Three months ended March 31, 2014		Fiscal year ended December 31, 2013	349,803,684 shares
2) Number of shares of treasury stock at the end of the period	Three months ended March 31, 2014	669,473 shares	Fiscal year ended December 31, 2013	669,056 shares
3) Average number of shares during the period	Three months ended March 31, 2014	349,134,421 shares	Three months ended March 31, 2013	349,092,220 shares

(*Notice regarding review procedure for the quarterly consolidated financial statements)

The quarterly consolidated financial results presented herein are not subject to the quarterly review procedure specified by the Financial Instruments and Exchange Act. The review procedure for quarterly consolidated financial statements specified by the Financial Instruments and Exchange Act has not been completed at the time of the disclosure of these financial results.

(*Notice regarding results forecast)

(1) The results forecast presented in this document is based on the assumptions and beliefs of Yamaha Motor Co., Ltd. (the "Company") in light of the information currently available and is not a guarantee of future performance. Actual results may differ significantly from the Company's forecast, due to various risks, uncertainties and other factors, including changes in business conditions surrounding the Yamaha Motor Group (the "Group"), changing consumer preferences, and currency exchange rate fluctuations.

For details on potential risks, uncertainties and other factors affecting the Group's operations, please see the 79th Securities Report (filed on March 26, 2014).

For results forecast, please refer to the "1. Qualitative Information on Consolidated Results During the Period, (4) Forward-Looking Statements Including Consolidated Results Forecast" on page 9.

(2) Briefing on the quarterly consolidated financial results will be held as follows. Supplementary explanatory documents related to the consolidated financial results and so on to be handed at the briefing will be posted on the Company website immediately after the briefing.

Tuesday, May 13, 2014: Briefing on the consolidated financial results for institutional investors and securities analysts

(3) With regard to amounts stated in ¥100 million units in this document, amounts less than ¥100 million are rounded off.

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(Net Sales by Segment)

		Amount:	millions of yen	Volume: thousand units			
		hs ended March 3		Three months ended March 31, 2014			
_		y 1—March 31, 20		(January 1—March 31, 2014) Volume Amount %			
	Volume	Amount	%	Volume	Amount	%	
Net sales:		22.071	10.2		42 512	10.1	
Japan	_	33,271	10.2	_	43,512	12.1	
Overseas:		54 020	16.9		67 561	100	
North America	_	54,920	16.8	_	67,561	18.8	
Europe	_	35,639	10.9	_	45,624	12.7	
Asia	_	157,053	47.9	_	149,756	41.8	
Others		46,691	14.2	—	52,238	14.6	
Subtotal	—	294,304	89.8	—	315,180	87.9	
Total	_	327,576	100.0		358,692	100.0	
Motorcycles:							
Japan	28	8,824	4.0	38	12,053	5.3	
Overseas:							
North America	18	11,278	5.1	19	12,760	5.7	
Europe	36	19,595	8.9	43	28,002	12.4	
Asia	1,268	150,397	68.5	1,153	139,252	61.7	
Others	121	29,382	13.5	135	33,443	14.9	
Subtotal	1,442	210,653	96.0	1,351	213,459	94.7	
Total	1,470	219,478	67.0	1,389	225,512	62.9	
Marine products:							
Japan	—	5,563	9.4	—	7,235	10.2	
Overseas:							
North America	—	31,186	52.7	—	37,762	53.1	
Europe	_	9,746	16.5	—	11,443	16.1	
Asia	—	2,240	3.8	—	3,220	4.5	
Others	—	10,404	17.6	—	11,458	16.1	
Subtotal	—	53,578	90.6	—	63,884	89.8	
Total	—	59,141	18.1	—	71,120	19.8	
Power products:							
Japan	_	2,928	12.1	_	4,548	15.2	
Overseas:							
North America	_	12,113	50.0	_	16,716	55.9	
Europe	_	5,011	20.7	_	4,617	15.4	
Asia	_	1,729	7.1	_	1,799	6.0	
Others	_	2,446	10.1	_	2,242	7.5	
Subtotal	_	21,301	87.9	_	25,376	84.8	
Total		24,230	7.4		29,924	8.3	
Industrial machinery and robots:		24,230	/		25,724	0.5	
Japan		2,709	44.7	_	3,555	37.1	
Overseas:		2,707			5,555	57.1	
North America	_	341	5.6	_	322	3.4	
Europe	_	848	14.0		916	9.6	
Asia		2,120	34.9		4,566	9.0 47.6	
Others Subtotal	_	48 3,358	0.8 55.3	_	229 6,034	2.3 62.9	
Total		<u> </u>	55.5 1.9		9,589	2.7	
Others:		0,007	1.9		2,007	2.1	
		12 245	71.0		16 110	71.5	
Japan	_	13,245	71.0	_	16,119	71.5	
Overseas:		0	0.0		0	0.0	
North America		0	0.0	—	0	0.0	
Europe	—	436	2.3	—	643	2.9	
Asia	—	565	3.0	—	917	4.1	
Others	_	4,409	23.7	—	4,864	21.5	
Subtotal	_	5,412	29.0	_	6,425	28.5	
Total	_	18,658	5.6	_	22,544	6.3	

1. Qualitative Information on Consolidated Results During the Period

(1) Operating Results

Net sales in the first three months of the fiscal year ending December 31, 2014 rose ¥31.1 billion, or 9.5%, year on year, to ¥358.7 billion. Unit sales of motorcycles, outboard motors and other products for developed countries, industrial machinery and robots, and electrically power assisted bicycles in the first three months increased year on year, and sales of all businesses increased.

Operating income increased \$8.2 billion, or 59.0%, year on year, to \$22.1 billion, mainly as a result of an income increase from higher sales of motorcycles and marine products in developed countries and progress with cost reductions. Ordinary income rose \$9.6 billion, or 71.4%, to \$22.9 billion and net income rose \$7.3 billion, or 98.4%, to \$14.7 billion.

Exchange rates for the first three months of the fiscal year ending December 31, 2014 were ± 103 to the U.S. dollar (a depreciation of ± 11 year on year) and ± 141 to the euro (a depreciation of ± 19).

Operating results by segment

[Motorcycles]

Overall net sales of the motorcycles business rose ± 6.0 billion, or 2.7%, year on year, to ± 225.5 billion, and operating income rose ± 0.8 billion, or 27.4%, year on year, to ± 3.8 billion.

Unit sales in developed countries exceeded the prior-year level on strong sales of new products such as the BOLT, the MT Series, and the Majesty S.

In the results for unit sales in emerging markets, sales of the Cygnus α and other scooters increased in India, and sales in Brazil increased due to the impact of new products such as the YS150 and XTZ150S, while steady demand in Indonesia resulted in sales mostly unchanged from the same period of the previous year. On the other hand, sales decreased in Vietnam and Thailand markets where total demand decreased due to the economic slowdown.

Operating income increased owing to a number of factors, including higher unit sales in developed countries as well as in India and Brazil, the impact of yen depreciation against the currencies of other developed countries, and cost reductions. These offset negative impact from depreciation of some emerging market currencies and the decrease in income from lower unit sales in Vietnam and Thailand.

[Marine products]

Overall net sales of the marine products business rose ¥12.0 billion, or 20.3%, year on year, to ¥71.1 billion, and operating income rose ¥3.1 billion, or 29.7%, year on year, to ¥13.4 billion.

Overall sales and income rose on higher sales, mainly outboard motor market in the North America, as well as factors including an increase in the ratio of sales of large outboard motor models and higher sales of "Helm Master" control system for outboard motor powered boats.

[Power products]

Overall net sales of power products business rose ± 5.7 billion, or 23.5%, year on year, to ± 29.9 billion, and operating income rose ± 1.9 billion, year on year, to ± 1.2 billion.

Overall sales and income rose on a sales increase fueled by VIKING recreational off-highway vehicles (ROVs) as well as higher sales of golf cars in Japan.

[Industrial machinery and robots]

Overall net sales of industrial machinery and robot products businesses rose \$3.5 billion, or 58.1%, year on year, to \$9.6 billion, and operating income rose \$1.5 billion, or 659.9%, year on year, to \$1.8 billion.

Both sales and income rose on sharply higher unit sales of surface mounters fueled by recovery in capital investment demand, mainly in Asia.

[Others]

Overall net sales of other products rose \$3.9 billion, or 20.8%, year on year, to \$22.5 billion, and operating income rose \$0.9 billion, or 86.6%, year on year, to \$1.9 billion. Unit sales of electrically power assisted bicycles increased gradually in Japan and E-kit (electrically power assisted bicycle system kit) exports to Europe shifted into high gear.

Major products in each business segment are as follows.

Segment	Main Products
Motorcycles	Motorcycles, intermediate parts for products and knockdown parts for overseas production
Marine products	Outboard motors, personal watercraft, boats, FRP pools, fishing boats and utility boats
Power products	All-terrain vehicles, recreational off-highway vehicles, golf cars, snowmobiles, generators, small-sized snow throwers and multi-purpose engines
Industrial machinery and robots	Surface mounters, industrial robots and electrically powered wheelchairs
Others	Automobile engines, automobile components, electrically power assisted bicycles and industrial-use unmanned helicopters

(Reference Information)

Geographical segment information (Net sales includes intersegment sales among areas.)

[Japan]

Net sales in Japan increased ¥22.0 billion, or 15.3%, year on year, to ¥165.7 billion, and operating income increased ¥4.9 billion, or 72.2%, to ¥11.6 billion. Unit sales of motorcycles and outboard motors for developed countries and industrial equipment and robots for Asian markets increased, and sales of motorcycles and electrically power assisted bicycles rose in Japan.

[North America]

Net sales in North America increased ¥10.9 billion, or 16.8%, year on year, to ¥75.4 billion, while operating income increased ¥2.5 billion, or 122.0%, year on year, to ¥4.6 billion.

Unit sales of outboard motors, motorcycles, and other products increased.

[Europe]

Net sales in Europe increased ¥10.5 billion, or 29.0%, year on year, to ¥46.6 billion, and operating loss was ¥0 billion, compared to ¥3.0 billion in the previous year.

Unit sales increased due to the performance of motorcycles, outboard motors, and other products.

[Asia]

Net sales in Asia (excluding Japan) decreased ¥6.7 billion, or 3.9%, year on year, to ¥164.9 billion, and operating income decreased ¥0.8 billion, or 9.5%, year on year, to ¥7.3 billion.

While unit sales of motorcycles increased in India and other markets and remained at the prior-year level in Indonesia, they fell in Vietnam, Thailand, and other markets.

[Others]

Net sales in other areas increased 44.1 billion, or 11.3%, year on year, to 40.6 billion, and operating income increased 40.6 billion, or 43.0%, year on year, to 10.9%, year on year, to

Unit sales of motorcycles increased in Brazil and other markets.

(2) Financial Position

Total assets at the end of the first three months of the fiscal year ending December 31, 2014 increased \$38.7 billion, year on year, to \$1,185.3 billion, Current assets increased \$41.7 billion due to increases in accounts receivable-trade and inventories, among other factors, and noncurrent assets decreased \$3.0 billion as a result of a decrease in investments and other assets resulting from a decrease in the valuation difference on listed securities.

Total liabilities increased \$35.7 billion to \$759.5 billion, reflecting factors including an increase in short-term loans. Total net assets increased \$3.0 billion to \$425.8 billion as a result of factors including net income of \$14.7 billion, cash dividends paid of \$5.6 billion, and a \$3.6 billion decrease in the valuation difference on available-for-sale securities, etc. As a result, the shareholders' equity ratio as of March 31, 2014 was 32.8%, compared with 33.5% at the end of the previous fiscal year. The net debt-equity ratio was 0.8 times, compared to 0.7 times at the end of the previous fiscal year.

(3) Cash flows

[Cash flows from operating activities]

Net cash used in operating activities during the first three months (January 1 through March 31, 2014) was ± 12.2 billion (± 10.7 billion in cash used during the same period of the previous year), attributable to income before income taxes of ± 22.7 billion (± 13.1 billion in the same period of the previous year) and an increase in working capital for reasons such as a ± 35.1 billion increase in trade receivables (± 26.9 billion increase in the same period of the previous year) in advance of the sales season in North America, Europe, and other markets, among other factors.

[Cash flows from investing activities]

Net cash used in investing activities during the first three months (January 1 through March 31, 2014) was ¥15.8 billion (¥9.8 billion in cash used during the same period of the previous year), as a result of ¥13.7 billion in capital investments for production capacity increases in India, new model production in Indonesia and other markets, and other purposes (¥9.5 billion in the same period of the previous year).

[Cash flows from financing activities]

Net cash provided by financing activities during the first three months (January 1 through March 31, 2014) was ¥26.2 billion (¥27.0 billion in cash provided during the same period of the previous year), attributable to factors including financing by means of short-term loans accompanying an increase in working capital.

As a result of the activities discussed above, free cash flow for the first three months (January 1 through March 31, 2014) was negative \$28.0 billion (negative \$20.5 billion during the same period of the previous year), and cash and cash equivalents totaled \$118.6 billion (a decrease of \$1.4 billion from the end of the previous fiscal year). Interest-bearing debt at the end of the first quarter under review was \$410.4 billion (an increase of \$27.5 billion from the end of the previous fiscal year). Interest-bearing debt includes \$171.6 billion in borrowings for sales finance (an increase of \$9.6 billion from the end of the previous fiscal year).

(4) Forward-Looking Statements Including Consolidated Results Forecast

The Company has not changed the forecast for full-year consolidated operating results for the fiscal year ending December 31, 2014 announced at the time of the announcement of the operating results for the previous fiscal year on February 12, 2014 (net sales of \$1,500.0 billion, operating income of \$75.0 billion, ordinary income of \$77.0 billion, and net income of \$45.0 billion).

Full-year assumptions are ¥100 to the U.S. dollar (a depreciation of ¥2 from the previous year) and ¥135 to the Euro (a depreciation of ¥5 from the previous year).

2. Consolidated Financial Statements

(1) Consolidated Balance Sheets As of December 31, 2013 and March 31, 2014

	Millions	s of yen
	As of December 31, 2013	As of March 31, 2014
ASSETS		
Current assets:		
Cash and deposits	119,859	118,443
Notes and accounts receivable - trade	238,102	270,176
Merchandise and finished goods	177,796	183,801
Work in process	45,531	45,450
Raw materials and supplies	48,217	48,171
Other	83,519	89,290
Allowance for doubtful accounts	(9,512)	(10,166)
Total current assets	703,514	745,168
Non-current assets:		
Property, plant and equipment	301,109	303,333
Intangible assets	6,791	6,498
Investments and other assets:		
Investments and other assets	136,687	131,827
Allowance for doubtful accounts	(1,510)	(1,576)
Total investments and other assets	135,176	130,250
Total non-current assets	443,077	440,082
Total assets	1,146,591	1,185,250
LIABILITIES		
Current liabilities:		
Notes and accounts payable – trade	141,710	150,870
Short-term loans payable	170,328	196,223
Current portion of long-term loans payable	73,230	92,798
Provision for bonuses	10,277	16,269
Provision for product warranties	18,292	17,102
Other provision	1,609	1,601
Other	99,777	100,215
Total current liabilities	515,226	575,081
Non-current liabilities:		
Long-term loans payable	139,370	117,423
Provision for retirement benefits	45,321	45,393
Other provisions	1,358	1,273
Other	22,522	20,325
Total non-current liabilities	208,572	184,416
Total liabilities	723,799	759,498

	() represents negative figure			
	Millions of yen			
	As of December 31, 2013	As of March 31, 2014		
NET ASSETS				
Shareholders' equity:				
Capital stock	85,703	85,703		
Capital surplus	74,619	74,619		
Retained earnings	288,548	297,621		
Treasury shares	(691)	(692)		
Total shareholders' equity	448,179	457,251		
Other accumulated comprehensive income:				
Valuation difference on available-for-sale securities	12,110	8,517		
Revaluation reserve for land	10,978	10,931		
Foreign currency translation adjustment	(87,277)	(87,876)		
Total other accumulated comprehensive income	(64,188)	(68,427)		
Subscription rights to shares	91	91		
Minority interests	38,709	36,836		
Total net assets	422,792	425,752		
Total liabilities and net assets	1,146,591	1,185,250		

(2) Consolidated Statements of Income and

Consolidated Statements of Comprehensive Income *Three months ended March 31, 2013 and 2014*

Consolidated Statements of Income

	Million	() represents negative figures of yen
	Three months ended March 31, 2013 (January 1— March 31, 2013)	Three months ende March 31, 2014 (January 1— March 31, 2014)
Net sales	327,576	358,692
Cost of sales	253,848	273,339
Gross profit	73,727	85,352
Selling, general and administrative expenses	59,859	63,296
Operating income	13,868	22,056
Non-operating income:		
Interest income	1,610	1,861
Other	3,134	2,832
Total non-operating income	4,744	4,693
Non-operating expenses:		
Interest expenses	1,638	2,007
Foreign exchange losses	2,643	_
Other	950	1,805
Total non-operating expenses	5,232	3,813
Ordinary income	13,381	22,935
Extraordinary income:		
Gain on sales of non-current assets	67	83
Total extraordinary income	67	83
Extraordinary losses:		
Loss on sales of non-current assets	17	135
Loss on disposal of non-current assets	278	139
Other	35	—
Total extraordinary losses	331	275
Income before income taxes	13,116	22,743
Income taxes – current	6,017	7,381
Income taxes – deferred	(2,162)	(1,041)
Total income taxes	3,855	6,339
Income before minority interests	9,261	16,403
Minority interests in income	1,839	1,678
Net income	7,422	14,725

Consolidated Statements of Comprehensive Income

		() represents negative figure
	Millior	ns of yen
	Three months ended March 31, 2013 (January 1— March 31, 2013)	Three months ended March 31, 2014 (January 1— March 31, 2014)
Income before minority interests	9,261	16,403
Other comprehensive income:		
Valuation difference on available-for-sale securities	1,887	(3,588)
Revaluation reserve for land	_	(1)
Foreign currency translation adjustment	23,149	(731)
Share of other comprehensive income of entities accounted for using equity method	1,451	(335)
Total other comprehensive income	26,488	(4,658)
Comprehensive income:	35,749	11,745
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	31,394	10,500
Comprehensive income attributable to minority interests	4,355	1,244

(3) Consolidated Statements of Cash Flows

Three months ended March 31, 2013 and 2014

	Million	() represents negative figure as of yen
_	Three months ended March 31, 2013 (January 1— March 31, 2013)	Three months ended March 31, 2014 (January 1— March 31, 2014)
Cash flows from operating activities:		
Income before income taxes	13,116	22,743
Depreciation	8,354	8,767
Increase (decrease) in provision for retirement benefits	188	(296)
Interest and dividend income	(1,613)	(1,861)
Interest expenses	1,638	2,007
Loss (gain) on sales of property, plant and equipment and intangible assets	(49)	52
Loss (gain) on disposal of property, plant and equipment and intangible assets	278	139
Decrease (increase) in notes and accounts receivable - trade	(26,902)	(35,121)
Decrease (increase) in inventories	(14,164)	(9,436)
Increase (decrease) in notes and accounts payable - trade	14,046	8,997
Other, net	2,196	(1,593)
Subtotal	(2,911)	(5,600)
Interest and dividends income received	2,173	2,659
Interest expenses paid	(1,878)	(2,227)
Income taxes paid	(8,103)	(7,049)
Net cash provided by (used in) operating activities	(10,720)	(12,217)

	() represents negative figure			
_		ns of yen		
	Three months ended March 31, 2013 (January 1— March 31, 2013)	Three months ended March 31, 2014 (January 1— March 31, 2014)		
Cash flows from investing activities:				
Payments into time deposits	(138)	(79)		
Proceeds from withdrawal of time deposits	136	26		
Purchase of property, plant and equipment and intangible assets	(9,463)	(13,725)		
Proceeds from sales of property, plant and equipment and intangible assets	372	1,076		
Other, net	(700)	(3,119)		
Net cash provided by (used in) investing activities	(9,793)	(15,822)		
Cash flows from financing activities:				
Increase (decrease) in short-term bank loans and commercial papers	32,557	32,923		
Proceeds from long-term loans payable	720	5,002		
Repayment of long-term loans payable	(3,682)	(6,003)		
Decrease (increase) in treasury shares	(0)	(0)		
Cash dividends paid	(1,745)	(5,586)		
Cash dividends paid to minority shareholders	(810)	(98)		
Other, net	(60)	(70)		
Net cash provided by (used in) financing activities	26,978	26,166		
	3,185	(996)		
Net increase (decrease) in cash and cash equivalents	9,649	(2,870)		
– Cash and cash equivalents at beginning of period	106,532	120,033		
Increase in cash and cash equivalents from newly consolidated subsidiary	—	1,458		
Cash and cash equivalents at end of period	116,182	118,621		

(4) Notes to Quarterly Consolidated Financial Statements Notes Regarding Going-concern Assumptions

None

Notes Regarding Quarterly Consolidated Financial Statements

1. Contingent liabilities are as follows.

1) Guarantee obligation

Guarantee obligation are arising from acts resembling guarantees for the following companies' loans from financial institutions.

Millions of yen							
As of December 31, 2013		As of March 31, 2014					
Subsidiaries or Affiliates:		Subsidiaries or Affiliates:					
Amagasaki Woodland of Health Co., Ltd.	222	PT. Bussan Auto Finance Yamaha Motor Pakistan Ltd. Amagasaki Woodland of Health Co., Ltd.	13,866 241 222				
Total	222		14,330				

The above amounts include amounts arising from acts resembling guarantees of ¥222 million for the fiscal year ended December 31, 2013 and ¥222 million for the first three months of the fiscal year ending December 31, 2014.

2) Other

Bilateral consultations are being held under the applicable tax treaties to obtain relief from double taxation on transactions between the Company and overseas affiliates. At the present time it is difficult to make a reasonable estimate of any financial effect that may arise from these consultations, and the financial effect, if any, has not been reflected in the quarterly or quarterly cumulative consolidated financial statements for the first quarter of the fiscal year ending December 31, 2014.

2. Discounts on notes receivable-trade

	Millions of yen			
	As of December 31, 2013	As of March 31, 2014		
Discounts on notes receivable-trade	1,231	1,244		

Notes in the Event of Material Changes in the Amount of Shareholders' Equity

None

Segment Information

Segment information

Three months ended March 31, 2013 (January 1, 2013 through March 31, 2013) **Information concerning net sales and income or loss, by reporting segment**

		Millions of yen									
		Rep	orting segr	nent		0.1		Amounts on			
	Motorcycles	Marine products	Power products	Industrial machinery and robots	Total	Others (Note 1)	Total	A directments	consolidated statements of income		
Net sales:											
Outside customers	219,478	59,141	24,230	6,067	308,918	18,658	327,576	_	327,576		
Intersegment	—	—	—	—	—	6,546	6,546	(6,546)	_		
Total	219,478	59,141	24,230	6,067	308,918	25,204	334,122	(6,546)	327,576		
Segment income (loss) (Note 2)	2,970	10,311	(686)	230	12,826	1,042	13,868	0	13,868		

Notes:

1. "Others" is a business segment not included in the reporting segments. It includes businesses involving the business of automobile engines, automobile components, electrically power assisted bicycles and industrial-use unmanned helicopters.

2. Total of segment income (loss) corresponds to operating income in the Consolidated Statements of Income.

Three months ended March 31, 2014 (January 1, 2014 through March 31, 2014) Information concerning net sales and income or loss, by reporting segment

	Millions of yen								
	Reporting segment							Amounts on	
	Motorcycles	Marine products	Power products	Industrial machinery and robots	Total	Others (Note 1)	Total	Adjustments	consolidated statements of income
Net sales:									
Outside customers	225,512	71,120	29,924	9,589	336,147	22,544	358,692	_	358,692
Intersegment	—	_	—	—	—	7,304	7,304	(7,304)	_
Total	225,512	71,120	29,924	9,589	336,147	29,849	365,996	(7,304)	358,692
Segment income (loss) (Note 2)	3,785	13,369	1,203	1,752	20,111	1,945	22,056	0	22,056

Notes:

1. "Others" is a business segment not included in the reporting segments. It includes businesses involving the business of automobile engines, automobile components, electrically power assisted bicycles and industrial-use unmanned helicopters.

2. Total of segment income corresponds to operating income in the Consolidated Statements of Income.

(Reference Information) Geographical segment information

		Millions of yen									
	Japan	North America	Europe	Asia	Others	Total	Eliminations	Consolidated			
Net sales:											
Outside customers	48,625	55,937	34,977	151,981	36,053	327,576	_	327,576			
Intersegment	95,069	8,648	1,165	19,580	422	124,886	(124,886)	_			
Total	143,694	64,585	36,143	171,562	36,476	452,462	(124,886)	327,576			
Operating income (loss)	6,745	2,055	(2,985)	8,083	1,320	15,219	(1,350)	13,868			

Three months ended March 31, 2013 (January 1, 2013 through March 31, 2013)

Notes:

1. Geographical segments are groupings of nations and regions, primarily based on geographical proximity.

2. Nations and regions included in segments outside Japan:

(1) North America: U.S.A. and Canada

(2) Europe: The Netherlands, France, Italy, Russia and Sweden

(3) Asia: Indonesia, Vietnam, Taiwan, Thailand, China, Singapore and India

(4) Others: Brazil, Australia, Colombia and Argentina

Three months ended March 31, 2014 (January 1, 2014 through March 31, 2014)

		Millions of yen									
	Japan	North America	Europe	Asia	Others	Total	Eliminations	Consolidated			
Net sales:											
Outside customers	65,710	66,718	44,974	141,523	39,764	358,692	_	358,692			
Intersegment	100,020	8,727	1,650	23,379	834	134,612	(134,612)	—			
Total	165,731	75,445	46,625	164,903	40,599	493,304	(134,612)	358,692			
Operating income (loss)	11,615	4,562	(10)	7,314	1,888	25,370	(3,314)	22,056			

Notes:

1. Geographical segments are groupings of nations and regions, primarily based on geographical proximity.

2. Nations and regions included in segments outside Japan:

(1) North America: U.S.A. and Canada

(2) Europe: The Netherlands, France, Russia, Italy and Sweden

(3) Asia: Indonesia, Vietnam, Taiwan, China, Singapore, Thailand and India

(4) Others: Brazil, Australia, Colombia and Argentina