

## Five-Year Summary

Yamaha Motor Co., Ltd. and Consolidated Subsidiaries

Years ended December 31, 2007, 2008, 2009, 2010 and 2011

	Millions of yen				
	2007	2008	2009	2010	2011
<b>For the year ended</b>					
Net sales	¥1,756,707	¥1,603,881	¥1,153,642	¥1,294,131	¥1,276,159
Sales by market:					
Japan	181,586	170,208	130,437	142,378	146,503
Overseas	1,575,120	1,433,672	1,023,205	1,151,752	1,129,656
Sales by product:					
Motorcycles	1,056,212	1,028,809	817,058	914,211	887,556
Marine products	289,867	238,814	150,113	167,141	178,929
Power products	265,606	213,259	100,577	102,968	100,257
Industrial machinery and robots	—	—	—	34,758	34,326
Other products	145,021	122,997	85,893	75,051	75,089
Cost of sales	1,280,616	1,226,775	951,350	998,565	1,000,113
Operating income (loss)	126,998	48,382	(62,580)	51,308	53,405
Ordinary income (loss)	140,338	58,872	(68,340)	66,142	63,495
Net income (loss)	71,222	1,851	(216,148)	18,300	26,960
Capital expenditures	84,789	94,391	46,035	33,939	45,049
Depreciation expenses	54,578	59,606	53,701	36,594	33,578
<b>At the year end</b>					
Total assets	¥1,258,430	¥1,163,173	¥ 987,077	¥ 978,343	¥ 900,420
Net assets	569,221	428,483	249,266	310,809	309,914

	Yen				
<b>Per share amounts</b>					
Net income (loss)—basic	¥ 248.81	¥ 6.47	¥ (755.92)	¥ 55.50	¥ 77.23
Net income—diluted	248.73	6.47	—	55.50	77.23
Cash dividends	41.00	25.50	0.00	0.00	15.50
Number of employees	46,850	49,761	49,994	52,184	54,677

**Note** Figures for the fiscal year ended December 31, 2009 and previous fiscal years are as per the previous segment classifications.

## Quarterly Financial Information

Yamaha Motor Co., Ltd. and Consolidated Subsidiaries

Year ended December 31, 2011

	Millions of yen			
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
<b>For the period</b>				
Net sales	¥ 318,597	¥ 663,132	¥ 985,751	¥1,276,159
Operating income	20,623	41,543	60,723	53,405
Net income	13,446	28,960	39,989	26,960
<b>At the end of period</b>				
Total assets	¥1,035,252	¥1,000,787	¥ 939,487	¥ 900,420
Net assets	331,893	345,656	328,406	309,914
<b>Per share amounts</b>				
Net income—basic	¥ 38.52	¥ 82.96	¥ 114.55	¥ 77.23
Net income—diluted	38.51	82.95	114.55	77.23